

**Position:-** Manager / Sr. Manager - Sales

**Location:-** Delhi NCR, Bengaluru, Hyderabad, Pune, Chennai

**Experience Required:-** 4- 10 years

**Job Purpose:-** Is responsible for the strategic growth of the existing and new accounts.

**Responsibility & Accountability:-**

- Responsible to achieve Individual and Team predefined sales targets on a monthly basis
- Market Research & Generating leads using business promotion tools effectively
- Corporate Relations and Client Relationship Management
- Developing, Managing and Renewing standalone existing accounts
- Preparation and Delivery of Client Specific presentation

**Required Qualifications:-**

- Operational knowledge of processes
- Knowledge of service standards & specifications
- In depth knowledge of Organization flow
- Excellent communication skills
- Good networking skills
- Excellent negotiation skills

Interested candidates can email their most current profile at [neha.kathait@securitas-india.com](mailto:neha.kathait@securitas-india.com),  
[priti.sharma@securitas-india.com](mailto:priti.sharma@securitas-india.com)

We would like to thank all applicants, however only those who qualify for an interview will be contacted.