

Position: Manager – Sales

Location: Noida

Experience Required: 4- 8 years

Job Purpose: Is responsible for the strategic growth of the existing and new accounts.

Responsibility & Accountability (Function & Duties to be performed by this position)



- Responsible to achieve Individual and Team predefined sales targets on a monthly basis
- Market Research & Generating leads using business promotion tools effectively
- Corporate Relations and Client Relationship Management
- Developing, Managing and Renewing standalone existing accounts
- Preparation and Delivery of Client Specific presentation

Required Qualifications:

- Operational knowledge of processes
- Knowledge of service standards & specifications
- In depth knowledge of Organization flow
- Excellent communication skills
- Good networking skills
- Excellent negotiation skill